



## CHAIRMAN'S STATEMENT

*My dear Shareowners*

The year 2015-16 was no different from the preceding year as the slowdown in the global economy continued in most of the regions. Although, there was marginal improvement in GDP growth rate in India from 7.3% in 2014-15 to 7.6% in 2015-16, the iron and steel industry in India and world over showed no signs of any improvement. However, despite the somewhat gloomy global economic landscape, recent developments in India appear positive on GDP, although the expectations on industrial activity and growth are still moderated. The economic conditions in India with falling inflation and interest rates, reasonable current account deficit and the projected GDP growth point to more optimistic prospects for the Indian economy in the future.

### **Your Company's Position:**

The past year reflected a solid performance at Gallantt Ispat. Your Company has once again demonstrated its ability to deliver remarkable growth across all its businesses. Our reputation as an organization that offers a truly differentiated and customer-centric proposition has been reinforced during this period. The total revenue from operations for year ending March 31, 2016 was ₹ 53,475.85 Lakh (Consolidated ₹ 57,964.76 Lakh) resulting in our good performance. We have achieved our best ever Profit After Tax at ₹ 2,859.00 Lakh (Consolidated 2,914.36 Lakh) for the year ending March 31, 2016.

At Gallantt, we believe in developing the individual and thus empowering the team and the organization. It is this philosophy of ours that helps our employees and officers to achieve better results and accomplish goals. We are winning and continuing to achieve the improbable. We have been able to do this by following a single idea for well over a decade with fearlessness and persistence; and by continually challenging the fundamentals of how business should be run and brands should be created. We didn't take the well-trodden path, and we didn't follow industry conventions; we created our own path which has led us to this outstanding success specifically in Northern part of the Country.

The company aims to achieve and Y-o-Y growth in coming fiscals by expanding the customer base and increasing the business share with our existing customers. To achieve this goal the company is in the process of increasing the manufacturing capacity. As a part of its long term capex under first phase of expansion programme the company plans to invest about ₹ 310 Crores and ₹ 500 Crores in Second Phase. The Company's continued focus in expanding business in newer horizons will result in significant growth in terms of profitability and sales target. Overall, the stage is set for sustainable growth in future and with sustainability as the centre stone of our operations, I am confident that going forward your Company will continue to move ahead and outperform expectations, while continuing to create value for all our stakeholders.

Yours truly,

C. P. Agrawal

**CHAIRMAN**